Individual Service Providers: Classification & Payment

Spring 2018
Agenda

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- Determining Worker Classification
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  - Limited Engagement
  - Independent Contractor
- Independent Contractor Process
  - Citizens and Resident Aliens
  - Nonresident Aliens
  - Other Considerations
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- New Penn Marketplace Enhancement
- Questions and Discussion
Background
Overview

- Compliance requirements
  - U.S. Department of Labor and IRS
  - Internal audit findings

- Actions taken to date
  - Formed advisory committee
  - Updated policies, processes, and forms
  - Piloted with schools/centers
  - Implementation 7/1/17
  - Additional review of process warranted expansion of Limited Engagement classification
<table>
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<tr>
<th>Policy</th>
<th>Title</th>
<th>Description of Updates</th>
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</table>
| 2319   | Payment to Individuals for Human Subject Fees, Honoraria, Limited    | • Policy renamed and repurposed as preamble for 2319.1–2319.4  
|        | Engagements and Independent Contractor Services                        | • Definitions of different types of service providers updated  
|        |                                                                      | • Eliminates provisions for how specific types of service providers are paid                                                                                |
| 2319.1 | Payment of Human Subject Fees                                        | • No changes - Policy updated August 2015 as part of Disbursements’ Greenphire implementation                                                                 |
| 2319.2 | Payment for Honoraria                                               | • Renames existing 2319.2 and limits scope of policy to payment of honoraria  
|        |                                                                      | • Includes honoraria for U.S. citizens and resident aliens, as well as honoraria paid to nonresident aliens                                                                 |
| 2319.3 | Limited Engagement                                                  | • New policy to define payment for a subset of Independent Contractors comprised of narrow list of services or of a low dollar amount service provided by individuals  
|        |                                                                      | • Requires determination/classification of an individual as an independent contractor occurs prior to agreement with individual or performance of services  
|        |                                                                      | • Addresses payment to U.S. citizens and nonresident aliens                                                                                                 |
| 2319.4 | Procurement and Reporting of Independent Contractors                 | • New policy - Brings into compliance process for procuring, paying, and reporting on services provided by independent contractors  
|        |                                                                      | • Ensures determination/classification of an individual as an independent contractor occurs prior to agreement with individual or performance of services  
|        |                                                                      | • Excludes current faculty, staff and students; former employees, including retirees; tutors; and instructors as independent contractors |
Determining Worker Classification
Honoraria

**Definition**
- Gratuitous payment (or other thing of value) to person for participation in usual academic activity for which no fee is legally required
- Token of appreciation – not a contractual obligation for services rendered
- Travel expenses are reimbursed through GTR worksheet. Individuals must follow Penn’s travel reimbursement policy

**Exclusions and Limits**
- Made to individuals only, not a business, corporation, or partnership
  - Not negotiated or contracted
- Payments of honoraria to University staff, faculty, or students prohibited
Limited Engagement

- New category of service - subset of Independent Contractors. Waives completion of independent contractor classification forms

- A Limited Engagement Fee is a payment to an individual (non-employee, non-student) for providing a service of an academic nature, short duration:
  - This is intended for guest speakers, guest lecturers, artists, performers, writers/editors, board members, critics, preceptors, and mentors
  - Service provided by an individual of a low dollar amount ($1,000 or less per transaction; $5,000 per calendar year max). This is not to pay individuals on an hourly basis.

- Limited Engagement Agreement Form
  - Send to Purchasing for review and signature prior to performance of services
  - Signed Limited Engagement agreement, invoice, and tax forms uploaded into Penn Marketplace as a Non-PO Payment Request

- Travel expenses associated with this engagement should be included on invoice. These reimbursements will be charged to the service fee and will be reportable on the 1099-Misc
Limited Engagement Process

If the provider’s services falls under the Limited Engagement category:

- Have them complete and sign the Limited Engagement agreement
- Forward the Limited Engagement agreement to sourcing@exchange.upenn.edu for review and signature
- The signed Limited Engagement agreement will be returned to the hiring office
- If the individual is not an existing supplier, Request Non-PO payee be added as a new supplier. If onboarding payee as their proxy, W9 will need to be securely obtained and uploaded.
- Non-PO Payment Request is prepared and the signed Limited Engagement agreement, and statement of work/supporting documents, if any, are uploaded.
Limited Engagement Process (cont’d.)

LE doing service outside of the US

If services falls within the LE guidelines, no additional approval needed by GSS.

- Have the individual service provider complete and sign the Limited Engagement NRA agreement,
  - The Tax Residency Status and Immigration Status sections do not need to be completed
- Forward the Limited Engagement agreement to sourcing@upenn.edu for review and signature
- The signed Limited Engagement agreement will be returned to the hiring office
- For payment in US dollars, Request Non-PO payee be added as a new supplier; Non-PO Payment Request is prepared and the signed Limited Engagement NRA agreement, W-8BEN, Certificate of Foreign Source Income, and statement of work/supporting documents, if appropriate, are uploaded
- For payments in foreign currency, a PDA-FC form is used and sent to AP with signed Limited Engagement NRA agreement, W-8BEN, Certificate of Foreign Source Income, and statement of work/supporting documents, if appropriate
Limited Engagement Process (cont’d.)

LE Process under grant funding

*If service falls within these categories, no further review required by ORS*:

- Service on a Data Safety Monitoring Board
- Service on a Scientific Advisory Board
- Service on other Advisory Boards (e.g. Community Advocate or Patient Engagement)

- Have individual service provider complete and sign the [Limited Engagement agreement](mailto:limitedengagementagreements@upenn.edu) Forward the Limited Engagement agreement to sourcing@upenn.edu for review and signature
- The signed Limited Engagement agreement will be returned to the hiring office
- If the individual is not an existing supplier, [Request Non-PO payee be added as a new supplier](mailto:requests@upenn.edu)
- Non-PO Payment Request is prepared and the signed Limited Engagement agreement, and statement of work/supporting documents, if any, are uploaded. If onboarding payee as their proxy, [W9](https://w9.upenn.edu) is uploaded also

*If service falls outside the ORS LE categories, contact Missy Peloso (epeloso@upenn.edu or 215-746-0234). ORS will provide documentation that the activity meets the Limited Engagement criteria or that the individual should be further classified.*
Independent Contractor

- Classification must occur **prior** to agreement with individual or performance of services
  - Service Provider Questionnaire (SPQ) completed by the potential service provider
  - Service Provider Evaluation Form completed by hiring manager, in concert with school/center HR director
- Procured through Purchase Order
- Exclusions from Independent Contractor classification
  - Current University faculty, staff and students
  - Former University employees, including retirees – If the individual is providing a service that is the same or similar to his/her previous position or that of a current employee
  - Tutors
  - Instructors
  - Academic Coaches and Advisors
Independent Contractor Classification Process
Key Steps – Citizens and Resident Aliens

Prior to any service being performed...

School/Center/Department:
- Requests service provider complete Service Provider Questionnaire and Scope of Work/Contract
- Reviews questionnaire and completes Service Provider Evaluation
- Forwards documentation to school/center HR

School/Center HR Director:
- Reviews documentation and determines classification

Independent Contractor
Paperwork returned to School/Center/Dept. for IC processing (in partnership with Purchasing)

Employee
Paperwork returned to School/Center/Dept. to initiate hiring or to engage as a temporary employee
Key Steps – Nonresident Aliens

Prior to any service being performed...

School/Center/Department:
- Requests service provider complete and submit SPQ, W8-BEN, Foreign National Intake/Interview Form, and Copies of visa, passport biographic page, and U.S. entry stamp
- Reviews documentation and completes Service Provider Evaluation
- Forwards documentation to school/center HR

School/Center HR Director:
- Reviews documentation and determines classification

Independent Contractor
School/Center/ Dept. sends documentation to Tax Office (adamsv@upenn.edu via Secure Share)

Employee
Paperwork returned to School/Center/ Dept. to initiate hiring or to engage as a temporary employee
Other Considerations

- Independent Contractor
  - Role of Purchasing

- Regular Employee
  - Position must be posted
  - I-9 forms for those out of region

- Temporary Penn Employee
  - Professional Service Provider
  - Affordable Care Act

- Temporary Employee from Outside Agency
  - No payrolling
# Pay & Travel Reimbursement

## Worker Classifications

<table>
<thead>
<tr>
<th></th>
<th>EMPLOYEE</th>
<th>GUEST</th>
<th>INDEPENDENT CONTRACTOR</th>
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<tbody>
<tr>
<td>Pay</td>
<td>Payroll</td>
<td>AP Honoraria/ Award</td>
<td>Accounts Payable Invoice</td>
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<tr>
<td>T&amp;E</td>
<td>Concur</td>
<td>AP GTR Worksheet</td>
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<td>Accountable Plan</td>
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<tr>
<td>Limited</td>
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</tr>
<tr>
<td>PO?</td>
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<td>Questionnaire</td>
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<td>Yes - All</td>
<td></td>
</tr>
<tr>
<td>1099</td>
<td>Yes Honoraria/ Award</td>
<td>Yes - All</td>
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</tbody>
</table>

**Non-PO Payment**
University of Pennsylvania Service Provider Questionnaire

The information on this form is used to determine whether an individual providing services is an independent contractor under IRS guidelines. This form must be completed and signed by the individual performing the services, and reviewed and signed by the individual responsible for contracting for the services, prior to the rendering of any services. No payment for any services will be made otherwise.

Scope of Work:

Please provide a brief description of the services that will be provided.
Service Provider Evaluation Worksheet

SERVICE PROVIDER EVALUATION WORKSHEET

- This worksheet must be completed by the individual needing a service provider in concert with the applicable HR personnel PRIOR to hiring or processing through Purchasing.
- Do NOT submit this worksheet to the service provider.
- Do NOT complete this worksheet until after the service provider has returned a completed Service Provider Questionnaire. Provide a copy of the Service Provider Questionnaire to the Human Resource Personnel reviewing this form.
- Attach a brief description of services in your own words.
- Included in this worksheet is guidance provided by the IRS and DOL to help with the determination and classification as employee vs. independent contractor, which is designed to assist you in evaluating the relationship between the service provider and the University of Pennsylvania.
- If the service provider you wish to hire or contract with is a current University Employee, he or she must be paid as an employee and not as an independent contractor.
- An independent contractor will not be reimbursed for travel expenses via the CONCUR system. These fees must be included as part of the service provider’s invoice to the University, if allowed by the terms of the engagement. Any payment of such fees by the University will be included in the total earnings reported at calendar year-end.
- Once the answer to a question below is “TREAT AS AN EMPLOYEE,” no further questions need to be addressed. Continue the process for employment with your School or Center Human Resource Manager.*

Submission Date: ________________________________

Name of the Service Provider being evaluated: __________________________________________________________

Name and Title of the individual who completed this form: ________________________________________________

Name of School/Center and Department or Unit: ________________________________________________________
Next Steps/Updates

- Continuation of ISP training/awareness campaign
- Management, Audit, and Exception Reporting
- Integration of Penn Marketplace Enhancement
- Tax Withholding for Independent contractors
Penn Marketplace Enhancements

- Suppliers self-register; insuring greater security of sensitive information
  - Suppliers will have option to have payment direct deposited
  - Individuals are invited to use the portal to register. They enter their tax and payment preference (ACH Direct Deposit, check) information through a secure site.

- Hiring office can onboard individual service providers
  - Proxy registration only allows payment by check

- PDAs are now Non-PO Payment Requests
Questions and Discussion

- Website
  - www.hr.upenn.edu/service-provider-classification
Thank you